



# RESISTO®

## PRODUCTS MADE BY CANADIANS, FOR CANADIANS

Discover the 10 benefits of doing business with a company located in Canada like RESISTO.

1

We support the local economy since we employ more than

**800** people from our communities.

Over the last three years, our new employee hiring rate has increased by an

average of  
**9 %**

2

We provide rapid supply services thanks to our **11** insulation and waterproofing plants strategically located across Canada, including one in Chilliwack (BC) with more than

**40**  employees

3



All profits made in Canada are reinvested in Canada.

4

### REMARKABLE GROWTH

Since our establishment in Canada in 1978, we have built or acquired

**11**  plants  **6** in the past five years.

The last 3 facilities we built were a polyisocyanurate insulation plant located in Drummondville (2015), an XPS insulation plant in Sherbrooke (2018), and a waterproofing membrane plant in Ontario (2020).

5

RESISTO products are distributed through **1,600** points of sale across Canada.



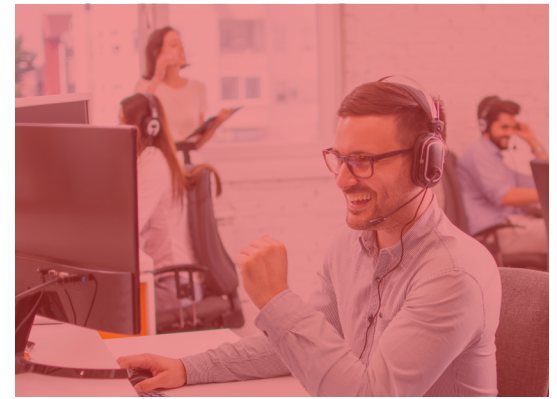
Moreover, we have acquired the largest distributor of building materials in Canada (2012), in addition to purchasing a cellulose insulation company in Sainte-Julie (2016) as well as a company that makes pre-laminated roof panels in New Brunswick (2017).

**RESISTO.CA**

6



We provide quick and comprehensive service to contractors and distributors thanks to our **45 sales representatives from coast to coast**.



7

Doing business with a company located in Canada also promotes the reduction of greenhouse gas (GHG) emissions from transportation. For instance, a truck leaving from a plant located in Chilliwack delivering waterproofing membranes in Vancouver produces approximately

**97%**  
**less greenhouse gases**

than a truck from a plant located in Southern USA delivering to the same place.

8

Our customer service is responsive across Canada thanks to our **10 customer service agents**.



9

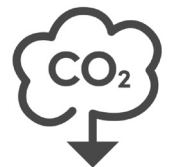
Shipping from within Canada ensures **efficient delivery** and **reduced logistics costs**, along with guaranteed independence and peace of mind in the face of **unexpected border hassles** and the **currency exchange**.



VANCOUVER



CHILLIWACK



10

SOPREMA and RESISTO employees are remarkably **active in their communities** all across Canada, whether by serving Christmas lunches to families in need, organizing golf tournaments for the benefit of a palliative care home, or collecting food for the needy.

